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PROJECT № 1700
AGRIBUSINESS (KAZAKHSTAN)

REQUIRED AMOUNT OF INVESTMENT:
50 000 000$

RETURN ON INVESTMENT CAPITAL: **61%**

ANNUAL NET PROFIT:
38 185 000$

FOUNDER'S INVESTMENT:
10 000 000$

For more info:

+99898 338 93 33
+99890 925 96 81

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Description:

The project is focused on growing spring wheat, which is characterized by resistance to temperature changes and weather conditions. In addition, it is planned to carry out crop rotation, including red lentils, rapeseed, oil flax and barley.

The founder plans to purchase ready-made agriculture with an area of arable land of **200 thousand hectares**, equipment, and all necessary facilities from one of the largest holdings in Kazakhstan.

At present, the project is functioning at 30%, i.e. out of 200 thousand hectares, 30% of the area is used.
The project implementation period after attracting investments is **2 months.**

The founder is ready to invest more than **$10 million** in the purchase of seed material, chemical fertilizers, wages for employees, fuel and equipment maintenance.

Market Need:

- The demand for wheat is increasing year by year due to population growth, rising living standards and changing dietary habits. In 2022, according to the **Food and Agriculture Organization of the United Nations (FAO)**, global demand for wheat was about **770 million** tons.
- After the outbreak of military actions in Ukraine, the demand for wheat in the world increased even more. This is due to the reduction in wheat exports from Ukraine and Russia, which are the **largest wheat exporters** in the world and this has led to an increase in wheat prices and **created a shortage** in the world market. In 2023, according to FAO forecasts, global demand for wheat was about **785 million** tons.

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- China is ready to purchase **5 million** tons of Kazakh wheat annually. The existing grain terminal on the **Dostyk-Alashankou border** currently ensures the purchase of **2.5 million** tons of Kazakh grain annually. It is planned to build a similar terminal on the **Altynkol-Khorgos border** to increase the potential for grain imports from Kazakhstan to 5 million tons per year.

Advantages of the project:

- The founder is in a mutually beneficial relationship with the holding company
- The presence of fertile black soils (*the quality of wheat grown on irrigated lands is slightly lower than that grown on black soils*)
- Qualified personnel
- Founder's 14 years of experience in agriculture
- Support from the government of Kazakhstan to enterprises involved in growing wheat.

Required amount of investment: 50 000 000$

NAME	AMOUNT, $
Acquisition of agriculture of 200 thousand hectares.	30 000 000
Purchase of machinery and equipment	19 650 000
Replenishment of working capital	350 000
Total	**50 000 000**

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Annual income data:

NAME	QUANTITY, TONS	PRICE PER TON,$	AMOUNT, $
Wheat	100 000	270	27 700 000
Lentils	7 500	730	5 475 000
Rape	10 000	520	5 200 000
Flax	8 000	520	4 160 000
Barley	50 000	167	8 350 000
Total			**50 885 000**

Annual expenses data:

NAME	AMOUNT, $
Salary	1 000 000
Taxes and mandatory payments	9 000 000
Costs of materials and components	1 500 000
Depreciation	1 200 000
Total	**12 700 000**

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- Annual revenue: 50 885 000$
- Annual expenses: 12 700 000$
- Annual net profit: 50 885 000$ – 12 700 000$ = **38 185 000$**

$$\textbf{ROI} = \frac{\text{Net profit}}{\text{Investment amount}} \times \text{Investor's share} \times 100\% = \textbf{61\%}$$

Distribution of shares

Until full repayment of the investment: Investor - **80%** and Founder - **20%**

After full repayment of the investment: Investor - **40%** and Founder - **60%**