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PROJECT № 1582
PRODUCTION OF PNEUMATIC STRUCTURES FROM PVC

REQUIRED AMOUNT OF INVESTMENTS:
$3 300 000

ANNUAL NET PROFIT:
$1 007 430

RETURN ON INVESTMENT CAPITAL:
21%

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Our social networks

Description: It is planned in 2023, on the basis of an existing enterprise that has been operating since 2002, to launch a new workshop for the production of pneumatic structures, namely: inflatable hangars, tents, attractions and pneumatic structures made to individual orders from PVC materials. The main supplier of PVC is China, Finland, Germany.

Development plans:

2023: launch of the workshop and entry into the domestic market of Uzbekistan (we have been working with many major consumers for many years). We are also planning a large PR company to enter the civilian sector.

2023-2024: entering the market of Central Asia and the Russian Federation (including carrying out orders for our partners) 2024-2025: Entering the market of Europe, India and Latin America (possibly even earlier, we are already negotiating with partners).

Advantages:

- Currently, Uzbekistan has a stable and growing economy.
- In geopolitical terms, Uzbekistan adheres to a position of neutrality, which makes it possible to externally
- Economic activities both with Russia and with other countries.
- Low labor costs.
- Economically advantageous location.
- Good climatic conditions.

Advantages of pneumatic frame structures:

- They do not require constant blowing.
- Operating mode from - 50 °C to + 70 °C
- Installation from 5 minutes.
- More than 50 models for production

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- Possibility of using tents and hangars, as in single
- In copies and as complexes.
- Versatility in use.
- Minimum weight and volume when packaged.
- Possibility of replacing external and internal awnings.
- High maintainability.

Market size:

According to open sources, the market volume in the Russian Federation is about $200-250 million.
Founder plans to fulfill orders, including for Russian partners.
In Uzbekistan, the market volume can reach $5-10 million.
The volume of the Central Asian market is comparable to the Russian one.
Over 5 years, we plan to occupy about 25% of the local market ($45 million). Competitors: Russia, China, South Korea. There is no similar production in Central Asia, therefore Founder plans to become the main suppliers in this region.
Founder is negotiating with potential clients.
A pre-order has already been received for the supply of 2,000 tents worth $2 million from Africa.
Founder is negotiating with partners in South America to organize a subsidiary enterprises. It is planned to launch early next year.

Main consumers (Sales market):

- Armed forces, special forces, Ministry of Emergency Situations, Civil Defense Services.
- Oil and gas companies, timber processing, geological exploration and other organizations operating in natural climatic conditions.
- Tourism, entertainment, recreation.
- Inflatable floats, catamarans to ensure the transportation of goods in hard-to-reach areas by water.
- Cottages, dachas - arrangement of recreation areas.
- Organizations carrying out various public events in the open air.
- Sports federations – for outdoor competitions
- Car enthusiasts, car fleets

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About the founder and team:
The company has been operating since 2002.
In 2007, having confidently declared ourselves, we won the first tender for the supply of backpacks luggage and cargo for the structure of the Ministry of Internal Affairs.
2012 – sales amounted to 1 billion soums (At the rate of 1890 soums = $529,100)
2013 passed international certification in the ISO 9001-2009 system (Quality Management System) and today we are holders of a system certificate quality management ISO 9001-2015, which guarantees customers stability, quality of products and services, which, in turn, is very beneficial for the development of any business. The certificate is confirmed on an ongoing basis.

Supervisor:

- Over 25 years of management experience.
- Have experience working in retail for 5 years.
- Gained experience in the legal field as a legal consultant.
- Studied the foreign experience of my colleagues, winning in 2016. exchange of experience with countries such as Lithuania, Latvia and Sweden.
- A repeated winner of various competitions and exhibitions.

Required amount of investments: $3 300 000

НАИМЕНОВАНИЕ	СУММА, $
Raw materials	1 000 000
Communal expenses	500 000
Salary	300 000
Depreciation	800 000
Asset Maintenance and Repair	100 000
Spare parts	250 000
other expenses	50 000
Fare	150 000
Taxes	150 000
Total	**3 300 000**

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Income data for a year:

NAME	QUANTITY, PCS	COST PER PCS, $	AMOUNT, $
Yurt tents	1 055	2 000	2 110 000
Total			**2 110 000**

Expense data for a year:

NAME	AMOUNT, $
Purchase of raw materials	200 000
Administrative expenses	251 191
Employee salaries	13 440
other expenses	49 190
Tax (VAT)	316 500
Depreciation and write-off of franchise	272 250
Total	**1 102 570**

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- Annual profit: **$2 110 000**
- Annual expenses: **$1 102 570**
- Annual net profit: $2 110 000 – $1 102 570 = **$1 007 430**
- Return on investment capital: **21%**

$$\textbf{ROI} = \frac{\text{Net profit}}{\text{Investment amount}} \times \text{Investor's share} \times 100\% = \textbf{21\%}$$

Dividend payment:

Investor - **70%** and Founder - **30%** – until the full return on investment.

Investor - **30%** and Founder - **70%** – after the full return on investment.

Payback period for initial investment: **45 months.**

Exit conditions: **sale of the share to the owner or another investor.**