Global Invest

CENTER FOR STRATEGIC COMMUNICATIONS

OFFER №102
SALE OF ETHYL ALCOHOL

APPLICANT:
MANUFACTURER

COUNTRY:
UZBEKISTAN

INDUSTRY:
FOOD AND CHEMICAL INDUSTRY

TARGET MARKETS:
RUSSIAN FEDERATION

OBJECTIVE:
SALE OF ETHYL ALCOHOL

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Description: One of the largest producers of food-grade and industrial ethyl alcohol of the **“Alpha”** and **“Lux”** grades has been operating in the Republic of Uzbekistan since 1958 and is now planning to enter the Russian Federation market.

The company manufactures rectified ethyl alcohol from food-grade raw materials in full compliance with international standards. Only high-quality wheat is used in production, with strict quality control and adherence to technological discipline at every stage. All rectification processes are fully automated and implemented using **modern Italian equipment** by **FRILLI**, a leading global manufacturer of distillation systems.

The company’s products meet the requirements of the General Technical Regulation on the safety of alcoholic products.

The annual sales volume exceeds **1.5 million decaliters**, and the planned supply volume for the Russian market is **50,000 decaliters** per month.

In this regard, the company is seeking reliable **distribution partners** for the promotion and sale of its products in the territory of the Russian Federation.

COMMERCIAL PARAMETERS

Parameter	Description
Transaction Volume	50,000 decaliters per month
Delivery Frequency	Monthly
Partnership Format	Distribution
Sales Price	EXW
Payment Terms	Upon delivery
Logistics Terms	EXW
Communication Language	Russian, English