Global Invest

CENTER FOR STRATEGIC COMMUNICATIONS

OFFER №101
IMPORT OF POTASSIUM CHLORIDE (CHINA)

APPLICANT:
IMPORTER / TRADING AND PROCUREMENT COMPANY

COUNTRY:
CHINA

FIELD OF ACTIVITY:
IMPORT OF MINERAL FERTILIZERS

TARGET COUNTRY:
RUSSIA

OBJECTIVE:
CONCLUSION OF A LONG-TERM CONTRACT FOR THE SUPPLY OF HIGH-QUALITY POTASSIUM CHLORIDE

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Description: The company expresses interest in purchasing potassium chloride (white muriate of potash), grade “Fine,” first sort, in 50 kg bags, in accordance with GOST 4568-95, HS Code 3104205000. The product will be used as a potassium fertilizer. Delivery is expected subject to compliance with the required quality standards.

Proposed Collaboration:
The supplier is invited to offer the lowest possible price for the specified product. If the price is acceptable, a contract is planned with commitments for monthly and annual purchase volumes.

Technical Parameters of the Commercial Offer:

- Monthly purchase volume: 30,000 tons Annual purchase volume: 300,000 tons
- Packaging: Big bags (ton bags), 62% potassium content, white color
- Transportation: In 20-foot containers, 25–27 tons each, by rail to the destination station Khorgos (China)

Price per ton:

- FCA — **USD 300/ton** (Payment terms: 100% prepayment)
- CFR CHINA (Zhenjiang / Lianyungang) — **USD 360/ton**

Advantages of Collaboration:

- Stable demand and guaranteed purchase volume
- Reliable buyer with an annual contract
- Clear logistics and prepayment terms
- Potential to expand cooperation upon successful completion of the first phase